# traders jlbollen #twitter mood predicts the #DJIA FTW!

### Johan Bollen (IU) and Huina Mao (IU)

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May 24, 2011

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Johan Bollen, Huina Mao, and Xiao-Jun Zeng. Twitter mood predicts the stock market. Journal of Computational Science, 2(1), March 2011, Pages 1-8

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Do societies experience varying mood states like individuals? If so, can we assess such mood states from online materials and determine its socio-economic correlates?

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# 2009-2011: ongoing research on public sentiment in social media feeds

- Huina Mao, Alberto Pepe, and Johan Bollen. Structure and evolution of mood contagion in the Twitter social network. Proceedings of the International Sunbelt Social Network Conference XXX, Riva del Garda, Italy, July 2010.
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  Proceedings of the Proc. of the Alife XII Conference, Odense, Denmark, MIT Press, August 2010. (Reviewer-selected for Plenary Presentation)
- Johan Bollen, Alberto Pepe, and Huina Mao. Modeling public mood and emotion: Twitter sentiment and socio-economic phenomena. ICWSM11, Barcelona, Spain, July 2011 (arXiv: 0911.1583) - poster.

# Public mood analysis: lots of squiggly lines...

Artifact or reality?

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Introduction Methods Results Conclusions

# Public mood analysis: lots of squiggly lines...

### Artifact or reality?



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### Cross-validating to broad socio-economic indices...



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### Paul Hawtin of Derwent Capital Markets:

"For years, investors have widely accepted that financial markets are driven by fear and greed but we've never before had the technology or data to be able to quantify human emotion. This is the 4th dimension."

Devisent Capital Markets London
PROVIDING SUPERIOR INVESTMENT ADVICE //
" Europe's first social media-based Hedge Fund "

# Outline



- Microblogging: canary in a coal mine
- Sentiment analysis
- 2 Methods
  - Data
  - Sentiment tracking instrument
- 3 Results
  - Case-studies
  - DJIA
- 4 Conclusions
  - Discussion
  - Literature

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# Microblogging: casu Twitter!

#### tweets and updates

users broadcast brief text updates to the public or to a limited group of contacts: 140 characters or less Twitter, Facebook, Myspace

### Examples

- "Our Rights from Creator (h/t @JLocke). Life, Liberty, PoH FTW! Your transgressions = FAIL.
  GTFO, @GeorgeIII.
  -HANCOCK et al."
- "at work feeling lousy"



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# Analyzing the chatter

Twitter: +100M tweets per day, +150M users  $> {\rm many}$  industrialized nations

### Predicting the present

Mapping online traffic provides real-time information which translates to real-world outcomes

- Box office receipts from Twitter chatter: Asur (2010)
- Google trends: flu (verbal autopsies)
- Predicting consumer behavior from search query volume (Goel, 2010)
- Contagion of "Loneliness" and happiness in social networks (Cacioppo, 2010 - Bollen, 2011)

# Extracting sentiment indicators from text

Happy 1	tweets.
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So...nothing quite feels like a good shower, shave and haircut...love it

My beautiful friend. i love you sweet smile and your amazing soul

i am very happy. People in Chicago loved my conference. Love you, my sweet friends

@anonymous thanks for your follow I am following you back, great group amazing people

Unhappy tweets.

She doesn't deserve the tears but i cry them anyway

I'm sick and my body decides to attack my face and make me break out!! WTF :(

I think my headphones are electrocuting me.

My mom almost killed me this morning. I don't know how much longer i can be here.

Different Approaches: Natural Language processing (n-grams) for reviews

(Nasukawa, 2003), topics (Yi, 2003), Support Vector Machines: text

classification (positive vs. negative) using pre-classified learning sets: Gamon

(2004), Pang (2008), Blogs, web sites: mixed approaches. Mishne (2006),

Balog (2006), Gruhl (2005),...

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## Sentiment and mood analysis is difficult for tweets

### Individual tweets

- Length: 140 characters, lack of text content
- Diversity: no standardized training sets, dimensions of mood?
- Lack of topic specificity

### Public mood from tweet collections and other microblog contents?

- We Feel Fine http://www.wefeelfine.org/
- Moodviews http://moodviews.com
- Myspace: Thelwall (2009), FB: United States Gross National Happiness http://apps.facebook.com/usa\_gnh/, Michael Jackson (Kim, 2009)

### Ratio of emotional tweets, over time.



ratio of # tweets with mood expressions over all tweets

Ratio of tweets containing mood expressions vs. all tweets on a given day, including residuals from trendline.

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## What we did:

# Trends in general public mood from a large-scale collection of tweets

Each tweet= patient taking psychometric instrument for mood assessment

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### What we did:

# Trends in general public mood from a large-scale collection of tweets

- Each tweet= patient taking psychometric instrument for mood assessment
- Large-scale collection of tweets: 10M, 2006-2008
- Daily public mood assessment: Time series depicting fluctuations of public mood
- Correlations to socio-economic indicators?

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### Data sets

Collection of tweets:

- April 29, 2006 to December 20, 2008
- 2.7M users
- **Subset**: August 1, 2008 to December 2008 9,664,952 tweets



Each tweet:							
ID	date-time	type	text				
1	2008-	web	Getting ready for Black Friday. Sleep-				
	11-28		ing out at Circuit City or Walmart not				
	02:35:48		sure which. So cold out.				
2	2008-	web	@anonymous I didn't know I had an				
	11-28		uncle named Bob :-P I am going to be				
	02:35:48		checking out the new Flip sometime				
			soon				

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# Mood assessment tool

### Definition

Uses model derived from existing psychometric instrument (40 years of practice). Maps the content of Tweet to 6 dimensions of human mood. Uses "ancient magic" (just kidding).

calm alert sure vital kind happy

Tool built "in-house", beyond mere term matching, learns from the web, lots of behind the scenes processing, continuous development.

#### Tweet:

### I am so not bored. way too busy! I feel really great!

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#### Tweet:

I am so not bored. way too busy! I feel really great!

composed/anxious	( 0.01725
clearheaded/confused	0.05125
confident/unsure	0.725625
energetic/tired	0.666625
agreeable/hostile	0.361
elated/depressed	0.53175

Image: Image:

## Aggregating daily tweets into a mood time series



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### Public mood trends: overview



# Case study 1: November 4th, 2008 - the presidential election



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# TFIDF scoring of tweet terms

2006 U.S. Presidential Election						
Nov 03	Nov 04	Nov 05				
robocal	poll	histori				
business	plumber	won				
voter	result	barack				
cleanser	absente	prop				
grandmoth	ballot	speech				
russert	turnout	result				
socialist	barack	president-elect				
halloween	citizen	hologram				
acknowledg	joe	victori				
race	thoughtfulli	ecstat				

2000 LLC Duration state FL ....

Table: Top 10 TF-IDF ranking terms 1 day before, on and 1 day after election day.

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# Case study 2: November 27th, 2008 - Thanksgiving



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Introduction Methods Results Conclusions

Case-studies DJIA

# TerraMood: World Mood Analysis from Twitter



Select the mood:

 $\odot$  calm  $\bigcirc$  alert  $\bigcirc$  sure  $\bigcirc$  vital  $\bigcirc$  kind  $\bigcirc$  happy



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# Comparison to DJIA





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# Comparison to DJIA



Figure: Methodological diagram outlining use of Granger causality analysis and Self-Organizing Fuzzy Neural Network to predict daily DJIA values from (1) past DJIA values at t - 1, t - 2, t - 3, and various permutations of Twitter mood values (OpinionFinder and GPOMS).

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### bivariate-causal analysis: DJIA vs. public mood

# Table: Calm $(X_1)$ , Alert $(X_2)$ , Sure $(X_3)$ , Vital $(X_4)$ , Kind $(X_5)$ , Happy $(X_6)$

lag	X <sub>OF</sub>	$X_1$	<i>X</i> <sub>2</sub>	<i>X</i> <sub>3</sub>	<i>X</i> <sub>4</sub>	$X_5$	<i>X</i> <sub>6</sub>
1	0.703	0.080*	0.521	0.422	0.679	0.712	0.300
2	0.633	0.004**	0.777	0.828	0.996	0.935	0.697
3	0.928	0.009**	0.920	0.563	0.897	0.995	0.652
4	0.657	0.03**	0.54	0.61	0.87	0.78	0.68
5	0.235	0.053*	0.753	0.703	0.246	0.837	$0.05^{\star}$

# Calm vs. DJIA



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#### Table: DJIA Daily Prediction Using SOFNN

Evaluation	I <sub>OF</sub>	<i>I</i> <sub>0</sub>	$I_1$	$I_{1,2}$	$I_{1,3}$	$I_{1,4}$	$I_{1,5}$	$I_{1,6}$
MAPE (%)	1.95	1.94	1.83	2.03	2.13	2.05	1.85	<b>1.79</b> *
Direction (%)	73.3	73.3	<b>86</b> .7*	60.0	46.7	60.0	73.3	80.0

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# Discussion

- "Fear vs. greed"
  - Social media offers window into public mood states
  - Potential to predict market behavior?
  - Results need to be proven in real trading, not just DJIA. Commodities, FOREX?

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# Discussion

- "Fear vs. greed"
  - Social media offers window into public mood states
  - Potential to predict market behavior?
  - Results need to be proven in real trading, not just DJIA. Commodities, FOREX?
- Some issues:
  - Time period chosen for analysis: Fall 2008 = worst case scenario
  - Short time period for test: subsequent analysis confirms prediction accuracy
  - Lack of historical data: prediction is at scale of 1-4 days, not decades
  - Algorithmic trading vs. hybrid (expert insight)? The crowd is not clairvoyant!
  - Gaming: 100M tweets/day, 150M users!

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### References

- Johan Bollen, Huina Mao, and Xiao-Jun Zeng. Twitter mood predicts the stock market. Journal of Computational Science, 2(1), March 2011, Pages 1-8, doi:10.1016/j.jocs.2010.12.007, arxiv: abs/1010.3003.
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# THANK YOU! Johan Bollen jbollen@indiana.edu

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